

Please see attached instructions.

MOTOR VEHICLE DEALER/ SALES FINANCE COMPANY APPLICATION



Arizona Department of Transportation, Motor Vehicle Division (MVD)
Arizona Department of Financial Institutions (AZDFI)

Mail completed application to: Mail Drop 552M

Se	ction I				·	I	Motor Vehicle PO Box 2100 Phoenix AZ 8		
A.	MVD Deale	r License Number (if c	urrently licensed)			AZD	FI License Nur	mber (if	currently licensed)
В.	☐ New Ap			n Privilege Tax Lice ide a copy of TPT I ation.		per			
C.	☐ New Mo ☐ Wholes ☐ Broker	be (for MVD motor vehotor Vehicle Dealer ale Motor Vehicle D	☐ Use ealer ☐ Who ☐ Auto	nicle Auct	ion Dealer	License Type (check all that apply) AZDFI Sales Finance AZDFI Motor Vehicle Dealer See Instructions, Section I-C			
	ction II Business In	formation							
Bus	siness Type Individual		☐ Corporation ☐	ILLC □LLP		C 🗖 LLLP			
Bus	siness Name			Do	ng Busines	ss As (DBA)			
В.	Establishe	d Business Addr	ess						
Str	eet Address					City		State	Zip
Ма	iling Address	(if different from Stree	t Address)			City		State	Zip
	ice Days and I Mto Suto_	🗖 Tuto_	🗖 Wto_	🗖 Th	_to	□ Fto	□ Sa	to	
(one Number)		Fax Number		County				
Foi ele	r AzDFI Appli	E-mail Address cants Only: You must newal reminders and a							
C.	Record Ke	eping							
	Yes □ No	Will the records be If No, at what licen				lress above?			
	Yes □ No Business (Is this a residence Contact The persoday opera							
Bus	siness Contac	t Name (first, middle, I	ast, suffix)			Title			
Pho	one Number		Fax Number		E-mail A	ddress			

Section III

A. Applicants

Use full name. Do not use initials. If no middle name, write "None".

Title: Sole Owner; Partner; Corporate Officer (President, Vice President, Secretary, etc.), Director, and Agent; and all Owners/Stockholders owning 20% or more of the entity/corporation.

Applicant Name (first, middle,	last, suffix)	Title	Title				
Residence Address		City	State Zip				
Residence Phone Number ()	Ownership/Stock Percentage (i applicable)	f Date of Birth					
Applicant Name		Title					
Residence Address		City	State Zip				
Residence Phone Number ()	Stock Percentage (if applicable	Date of Birth					
Applicant Name		Title					
Residence Address		City	State Zip				
Residence Phone Number ()	Stock Percentage (if applicable	Date of Birth					
Applicant Name		Title					
Residence Address		City	State Zip				
Residence Phone Number ()	Stock Percentage (if applicable	Date of Birth					
Applicant Name		Title					
Residence Address		City	State Zip				
Residence Phone Number ()	Stock Percentage (if applicable	Date of Birth					
B. □ Yes □ No Within the cancele	he past 5 years , has any person listed on thi d in this or any other state? If Yes, complete t	the following.					
Name (first, middle, last, suffix		Year License Was Su	spended, Revoked or Canceled				
Business Name							
State Country		License Status	License Status				

- MVD License Applicants Only -

Complete this page only if applying for an Arizona Department of Transportation, **Motor Vehicle Division** license.

Section IV

A. Dealers selling new products: List the make of products you are authorized to sell. A written notice of authorization from the manufacturers and/or distributors must accompany this application.
Product by Make
B. ☐ Yes ☐ No Is there an existing dealership/automotive recycler at the business address? If Yes, complete the following.
Existing Dealership/Recycler Name and Explanation
C. If corporation is not resident in this state, designate an Arizona resident agent upon whom service of process may be made.
Name of Individual/Corporation Upon Whom Service Can Be Made Phone Number
Arizona Business Address City Zip
Section V – Site Information This Portion Must Be Completed In Full. Please indicate N/A if not applicable.
A. Business Sign
☐ Yes ☐ No ☐ N/A Is the sign permanently affixed or erected? If No, date of permanent affixture:
☐ Yes ☐ No ☐ N/A Is the sign legible for 300 feet during daylight?
Sign affixed to: Building Driveway Entrance Residence Office Entrance Sign reads:
B . Established Place of Business To Be Licensed
☐ Yes ☐ No ☐ N/A Is there sufficient space designated to display two or more vehicles? ☐ Yes ☐ No ☐ N/A Will the building be devoted principally to the dealership business? If No, provide reason:
Place of business is a: Building Suite Trailer Residence Yes No N/A If suite, does it have its own private entrance from the outside? Yes No N/A If trailer, is it permanently affixed?
 C. Photos – Must attach photos of: Business sign Entire lot, including space to display All four sides of building Address and Hours of operation Records storage and office areas Auto recyclers: Include photo of enclosed yard Public Consignment Auction Dealer – Signage giving notice of: NO IMPLIED WARRANTY and

New Motor Vehicle Dealer Applicants Only

O EMISSIONS IS RESPONSIBILITY OF PURCHASER

In lieu of photos, a written notice from the manufacturers and/or distributors may certify that, "The appointed franchisee will comply with all site and signage requirements as prescribed by Arizona Revised Statutes Title 28, Chapter 10."

— AZDFI License Applicants Only —

Complete this page only if applying for an Arizona Department of Financial Institutions motor vehicle dealer license or sales finance license.

Section VI

A. Retail Installment Contract Sales - (list all banks, finance companies or persons to whom you sell retail sales contracts.)

Ins	titution Na	me	,,	, , , , , , , , , , , , , , , , , , , ,		,					
				10:	12.	1=:					
Ad	dress			City	State	Zip					
Ins	titution Na	me				1					
<u>.</u> .				To:	10	1=:					
Ade	dress			City	State	Zip					
Ins	titution Na	me		I							
Address City State Zip											
В.	What is	the start	date of dealership?	ate of dealership?							
C.	☐ Yes										
D.	☐ Yes	□ No		ou hold any part of your own installment cor each calendar year since the start date of you		s, provide the total					
E.	☐ Yes	□ No	Will you engage in secondary motor	or vehicle finance transactions, i.e., title loans	or sale lease-	backs?					
F.	☐ Yes	□ No	I have read and understand the Arizona Revised Statutes 44-283.	e grounds for denial, suspension or revoc	cation of lice	nse, as stated in					
app	licable: d	disposition	n/status, summary of event or proce	s, then you will need to provide complete detail eeding, copies of applicable charges and ord questions in this Section of the application only	lers and/or co						
Enj	oined – In	cludes bei	ng subject to a mandatory injunction, pro	phibitory injunction, preliminary injunction, or a temp	oorary restrainin	g order.					
(inc	luding, bu	t not limite	d to: acting as or being associated with	ning to securities, commodities, banking, insurance a a bank or savings association, credit union, Farm aiser, closing agent, title company or escrow agent)	Credit System						
Re	gulatory	Action D	isclosure								
1.	In the pa	ast 10 yea	ars, has any state or federal regulate	ory agency or foreign financial regulatory auth	nority:						
а	. 🗆 Yes	□ No	No Found applicant to have made a false statement or omission or been dishonest, unfair or unethical?								
b	. 🗆 Yes	□ No	□ No Found applicant to have been involved in a violation of financial services-related regulations or statutes?								
С	c. The Yes No Found applicant to have been a cause of a financial services-related business having its authorization to do business denied, suspended, revoked or restricted?										
d	. 🗆 Yes	□ No	Entered an order against the app	plicant in connection with a financial services-	related activity	<i>!</i> ?					
е	e. Tyes No Denied, suspended, or revoked the applicant's registration or license or otherwise, by order, prevented it from associating with a financial services-related business or restricted its activities?										
2.	☐ Yes ☐ No Has applicant's authorization to act as an attorney, accountant, or state or federal contractor ever bee revoked or suspended?										
3.	☐ Yes	□ No	Is applicant now the subject of a	regulatory proceeding that could result in a Y	es to any part	of 1 above?					
Civ	il Judicia	al Disclos	sure								
4.	In the	oast 10 ye	ears, as any domestic or foreign cou	urt:							
а	. 🗖 Yes	□ No	Enjoined the applicant in connec	ction with any financial services-related activity	y?						
b	. 🗖 Yes	□ No	Found the applicant to be in viola	ation of any financial services-related statutes	or regulations	s?					
С	. □Yes	o □ No	Dismissed, pursuant to a settle applicant by a state or foreign fir	ment agreement, a financial services-related nancial regulatory authority?	I civil action b	rought against the					
5.	☐ Yes	☐ Yes ☐ No Is the applicant named in any pending financial services-related civil action that could result in a Yes answer to any part of 4 above?									

— All Applicants —

Section VII

Continuation Fee

Owner, Partner, Officer Signature

Partner Signature

Every MVD motor vehicle dealer license type and every Arizona Department of Financial Institutions license type must be continuous from the date of issuance. A renewal fee must be paid on or before the expiration date of your license. If paid after the expiration date, the payment will be deemed delinquent and a penalty fee will be added and collected.

Certification

I hereby certify that my assigned MVD motor vehicle dealer license and/or Arizona Department of Financial Institutions license will not be sold, leased, rented or loaned, nor used for any purpose other than in the conduct of business by this dealership at the licensed established place of business or place of business. The business to be carried on, if license herein applied for is granted, will be conducted in compliance with the laws of the State of Arizona.

I understand that Arizona law requires a MVD licensee, who is licensed by the Arizona Department of Transportation, to notify the Motor Vehicle Division in writing within 30 days when an officer, director, partner, agent or stockholder owning 20% of the corporation is added or changed.

I further understand that Arizona law requires an MVD and/or Sales Finance licensee, who is licensed by AZDFI, to obtain prior written approval from AZDFI before any change of control occurs (change of control is defined as the ability to vote more than 20% of outstanding voting shares of a licensee).

If individual, must be signed by owner. If partnership, must be signed by all partners. If corporation, must be signed by one corporate officer.

Date

Title

Partner Signature

Partner Signature			Date		Partner Signature			Date		
Age	Agency Use Only									
Rec	Receive Application Money Order/Amount Checks/Amount									
	Received and Accepted By				Date				2	
	Received and Accepted	d By			Date					
	Received and Accepted By				Date					
Par										
Kev	Review and/or Process Application									
	1st Review Date 2nd Review Date			3rd Review Date 1st Return			2nd Return	3rd Return		
	1st Interagency Exchange Date			2nd Interag	2nd Interagency Exchange Date			3rd Interagency Exchange Date		-
	Date Fees Posted To ARMANI Date Backgro			und Check S	nd Check Sent To CRCU Accepted By			_1	Date	
								ı		
Prepare Invoice										
	Processed By			Date						
	Invoice Amount	nvoice Amount Invoice Number Supervi		Supervisor	r Approval			Date		•
	Date Invoice Paid	Invoice Paid Date License Mailed AZDFI License Notification Date					_			

Date

Date



MOTOR VEHICLE DEALER/ SALES FINANCE COMPANY APPLICATION INSTRUCTIONS



PAGE 1 OF APPLICATION All applicants must complete this page in full, if not applicable then enter N/A.

Section I-A

If currently licensed by ADOT/MVD and/or AZDFI, enter the license number for each.

Section I-B

Indicate the Application Type by checking the one box that applies. Enter the Transaction Privilege Tax License Number and include a current copy of the License with the application.

Section I-C:

For those who are applying for an MVD motor vehicle dealer license with ADOT, you may only select one license type. Please refer to the following license type definitions:

- New Motor Vehicle Dealer A person who buys, sells, exchanges, or offers or attempts to negotiate a sale or exchange of any interest in, or who is engaged in the business of selling, new motor vehicles or used motor vehicles taken in trade on new motor vehicles or used vehicles purchased for resale.
- Wholesale Motor Vehicle Dealer A person who sells used motor vehicles only to licensed motor vehicle dealers.
- Broker A person who for a fee, commission or other valuable consideration offers to provide, provides or represents that the person will provide a service of arranging or assisting in effecting the purchase of a motor vehicle and who is not a/an:
 - New motor vehicle dealer or an employee or agent of a new motor vehicle dealer
 - Used motor vehicle dealer or an employee or agent of a used motor vehicle dealer
 - o Manufacturer or an employee or agent of a manufacturer
 - Auctioneer or engaged in the auto auction business
- Public Consignment Auction A person who at the public consignment auction dealer's established place of business or at an authorized off-premises location pursuant to the requirements of 28-4401 in the business of both of the following:
 - o Conducting live auctions with a licensed auctioneer verbally calling for and accepting bids
 - o Providing live auction services to the public on a consignment contract basis
- Used Motor Vehicle Dealer A person, other than a new motor vehicle dealer, who buys, sells, auctions, exchanges or offers or attempts to negotiate a sale or exchange of any interest in, or who is engaged in the business of selling, four or more used motor vehicles in a continuous 12 month period.
 - Used motor vehicle dealer does not include a wholesale motor vehicle auction dealer or public consignment auction dealer.
- Wholesale Motor Vehicle Auction Dealer A person who is in the business of providing auction services solely in wholesale transactions to motor vehicle dealers licensed by this state or any other jurisdiction, and who neither buys, sells nor owns the motor vehicles he or she auctions in the ordinary course of business.
- Automotive Recycler A person who is engaged in the business of buying or acquiring a motor vehicle solely for the purpose
 of dismantling, selling or otherwise disposing of the parts or accessories and who dismantles six or more vehicles in a calendar
 year.

For those who are applying for a motor vehicle dealer and/or Sales Finance Company license with AZDFI, you will need to choose the applicable license types. Please refer to the following license type definitions:

- AZDFI Sales Finance (a) A person engaged, in whole or in part, in the business of purchasing retail installment contracts from one or more retail sellers. (b) Includes a person engaged, in whole or in part, in the business of creating or holding retail installment contracts that exceed a total aggregate outstanding indebtedness of \$50,000. (c) Does not include the pledgee of an aggregate number of retail installment contracts to secure a bona fide loan thereon.
- AZDFI Motor Vehicle Dealer A person who in any year sells on a noncash basis three or more motor vehicles at retail.

Section II-A

• Indicate the Business (entity) Type for the applicant by checking the one box that applies to this application:

Sole Proprietorship/Individual – Must use your own name when filing as an individual, otherwise you must register your DBA or trade name (see DBA/Trade Name below).

Corporation – Contact the Arizona State Corporation Commission. You must submit an approved copy of your articles of incorporation and any amendments thereto with your application.

Foreign Corporation – Contact the Arizona State Corporation Commission. If your corporation has been incorporated in a state other than Arizona, the corporation must be authorized to conduct business in this state. You must submit a copy of the approved application for authority and a copy of your Articles of Incorporation from the state in which you are incorporated.

Limited Liability Company – Contact the Arizona State Corporation Commission. They will assist you in either forming under Arizona law or applying for registration to transact business in Arizona as a foreign limited liability company. You must submit an approved copy of the articles of organization (for domestic companies) or a copy of the approved registration (for foreign companies) with your application.

Partnership – Contact the Arizona Secretary of State.

Limited Partnership or Foreign Limited Partnership – Must provide an approved copy of your partnership agreement.

DBA/Trade Name – Contact the Arizona Secretary of State. To do business under a DBA or a trade name, you must register your DBA or trade name. You must submit an approved copy of your certificate of trade name registration with your application.

• Enter your Business Name and DBA, if applicable.

Section II-B

- Enter the complete Street Address from which you will be conducting business.
- Enter the complete Mailing Address for the business if different from the Street Address of the business.
- Indicate the Office Days and Hours of Operation. Note: "by appointment only" is not acceptable.
- Enter the Business Phone Number, the Fax Number, and the County in which the business is located.
- Enter the E-mail Address of the Principal Owner; (all notifications and correspondence from MVD will be sent to this address).

Section II-C

- Check the box for Yes or No to indicate if the records will be maintained at the Established Business Address. If No, enter the licensed location where the records will be stored.
- Indicate whether the location the records are being stored at is a residence by selecting Yes or No as applicable.

Section II-D

• Enter the Name, Title, Phone Number, Fax Number and E-mail Address for the Business Contact that is authorized to perform all functions in connection with day to day operations of the business making application, including communication between the business, MVD and AZDFI.

PAGE 2 OF APPLICATION All applicants must complete this page in full, if not applicable then enter N/A.

Section III-A

• Enter the Name, Title, complete Residence Address, Residence Phone Number, Stock Percentage (if applicable), and Date of Birth for all applicants. The applicants listed should match the Partnership, LLC, and Corporation, etc. documentation filed with the Arizona Corporation Commission and/or Secretary of State and submitted with this application.

Section III-B

- Check the box for Yes or No as applicable to indicate whether any person listed on the application has had a similar MVD dealer license suspended, revoked or canceled in Arizona or any other state.
- If Yes, enter the Name of the applicant, the Year the suspension, revocation or cancelation occurred, the Business Name suspended, revoked or canceled, the State and Country the license suspension, revocation or cancelation occurred in, and the current status of the license that was suspended, revoked or canceled.

PAGE 3 OF APPLICATION

This page should be completed only by applicants for an MVD motor vehicle dealer license issued by ADOT.

Must be completed in full; if not applicable then enter N/A.

Section IV-A

• Applicants to be a dealer selling new products must list the make of all products they are authorized to sell and must submit a written letter of authorization from the appropriate manufacturer and/or distributor with the application.

Section IV-B

- Check the box for Yes or No as applicable to indicate whether there is an existing dealership/automotive recycler currently at the Established Business Address.
- If Yes, enter the business name of the dealership/automotive recycler in the space provided along with the explanation for these circumstances.

Section IV-C

• If the applicant is considered a Foreign Corporation, LLC, etc. and not a resident of Arizona, enter the Name, Phone Number, Arizona Business Address, City and Zip for the individual or corporation upon whom service of process can be made. If not applicable, write N/A in the Name box

Section V-A

- Check the box for Yes or No or N/A as applicable to indicate whether the Business Sign is permanently affixed or erected.
- If No, indicate the date the sign will be permanently affixed in the space provided.
- Check the box for Yes or No or N/A as applicable to indicate whether the Business Sign is legible from a distance of 300 feet during daylight. Note Business Sign must indicate that the business of a motor vehicle dealer or automotive recycler is conducted from the premises.
- Check the box for Building, Driveway Entrance, Residence or Office Entrance as applicable to indicate where the sign is erected or affixed.
- Indicate the exact wording of the Business Sign in the space provided.

Section V-B

- Check the box for Yes or No or N/A as applicable to indicate whether there is sufficient space to display two or more vehicles at the Established Business Address.
- Check the box for Yes or No or N/A as applicable to indicate whether the building at the Established Business Address will be devoted principally to the dealership business.
- If No, provide the reason the building will not be used principally to the dealership in the space provided.
- Check the box for Building or Suite or Trailer or Residence as applicable to indicate the type of structure at the Established Business Address

- If Suite, check the box for Yes or No as applicable to indicate whether the suite has a private entrance from outside; check the box for N/A if Suite is not selected above.
- If Trailer, check the box for Yes or No as applicable to indicate whether the trailer is permanently affixed. A trailer is considered permanently affixed if it is set up and anchored without wheels. Check the box for N/A if Trailer is not selected above.

Section V-C

- The photos listed must be included as part of the application. All photos must be hard copies; no CD's, DVD's, photo disks, flash drives, or other storage devices will be accepted.
- Applicants for an MVD New Motor Vehicle Dealer License **only** may include the written notice from the manufacturers and distributors as indicated on the application.

PAGE 4 OF APPLICATION

This page should only be completed by applicants for a motor vehicle dealer license and/or sales finance company license issued by AZDFI. Must be completed in full; if not applicable then enter N/A.

Section VI-A

• Enter the Institution Name and complete address for all banks, finance companies or persons to whom the applicant will sell retail sales contracts.

Section VI-B-D

• Enter the start date and check the applicable boxes regarding the dealership for which you are making application.

Section VI-E

 Check the applicable box to indicate whether the applicant will engage in secondary motor vehicle finance transactions such as title loans or sale lease-backs.

Section VI-F

 Check the applicable box to indicate whether the applicant has read and understands the grounds for denial, suspension or revocation of a motor vehicle license and/or sales finance company license issued by AZDFI.

Section VI-G

Answer all questions. If the answer to any of the questions is Yes, then you will need to provide complete details in an attachment, including as applicable: disposition/status, summary of event or proceeding, copies of applicable charges and orders and/or consent agreements.

PAGE 5 OF APPLICATION All applicants must complete this page.

Section VII

- All applicants must read the information on the Continuation Fee and Certification statement.
- If the applicant is an individual, the application must be signed by that individual; if it is a partnership, the application must be signed by all partners; if the applicant is a corporation, the application must be signed by one corporate officer that is listed on the Articles of Incorporation.



MOTOR VEHICLE DEALER/ SALES FINANCE COMPANY APPLICATION CHECKLIST



Did You Remember To:
□ Answer all applicable questions?
☐ Type or print all information on all documents?
☐ Make copies of the completed application packet for your records?
☐ Sign and notarize documents where applicable?
□ Include all forms required?
Be sure you have included all of the following with your application, if applicable.
□ A copy of your Transaction Privilege Tax License
☐ Articles of Incorporation I/Organization or Partnership Agreement
□ Foreign Authority
□ Trade Name Certificate (if applicable)
□ Statement of Personal History-Dealer/Finance Company, form # 96-0637 (signed and notarized)
□ Authorization to Release Information, form # 46-0407 (signed and notarized)
□ Certificate of Appointment for each new product for which franchised is required for new MVD motor vehicle dealer applicants, signed by manufacturer/distributor of each product, as applicable.
□ If applying for a MVD motor vehicle dealer license with ADOT and a motor vehicle dealer license and/or sales finance company license with AZDFI, you will need to submit your fingerprint cards and applicable fee directly to ADOT.
☐ If you are only applying for a sales finance company license with AZDFI, you will need to submit the fee directly to AZDFI. Each applicant should complete a background check (see link below).

Background check

Visit ADOT's website at http://www.azdot.gov/mvd/MotorVehicleDealers/LicensedDealers.asp for additional ADOT licensing information, including fees.

Applications for any ADOT motor vehicle dealer license and any AZDFI motor vehicle dealer /sales finance license are to be sent to ADOT at:

MAIL DROP 552M MOTOR VEHICLE DIVISION PO BOX 2100 PHOENIX AZ 85001-2100

Applications for a sales finance company license only are to be sent to AZDFI at:

ARIZONA DEPARTMENT OF FINANCIAL INSTITUTIONS 2910 N 44TH ST STE 310 PHOENIX AZ 85018-7270

Note to AZDFI license applicants: Do not send any AZDFI fees to ADOT. You will be invoiced by AZDFI for any fees due to AZDFI.